



Stingray Point Boat Works LLC
19047 General Puller Highway - Deltaville, VA 23043
804-776-7070 Phone 804-776-0003 Fax
www.stingraypointboatworks.com info@stingraypointboatworks.com



2021 / 2022 Rate Sheet

Effective Date July 1, 2021

Hauling Fees

Haul, Wash, Block & Launch Minimum - \$250.00

Quick Haul Minimum - \$200.00

Haul, Wash, Block & Launch (up to 39')	\$9.00 / ft.
Haul, Wash, Block & Launch (40' and over)	\$10.00 / ft.
Haul, Wash, Block & Launch - Vessels beam >20'	\$12.00 / ft.
Quick Haul (1 hour sling) (up to 39')	\$8.00 / ft.
Quick Haul (1 hour sling) (40' and over)	\$9.00 / ft.
Quick Haul (1 hour sling) - Vessels beam >20'	\$10.00 / ft.
Hang in Slings- Daytime	\$100.00 / hr. (after 1st hour)
Hang in Slings- Overnight	\$150.00
One Extra Sling (each way)	\$75.00
Two Extra Slings (each way)	\$150.00
Load or Launch from Truck/Trailer	\$300.00 - 1st hour

*All hauling fees are based on vessel's LOA

*If extra labor is needed at Haul, Launch or to prepare your vessel, you will be charged an hourly rate of \$75.00.

Hurricane Haul Out Fees

Vessels 39' & under- \$400.00 Vessels 40' + \$500.00

Vessels beam over 20' - \$600.00

First come, first serve

Hurricane Haul outs include haul, block, and launch

**Boats picked up by SPBW within a .5 mile nautical radius will be charged \$100.00 and boats .5-5 nautical miles will be charged \$250.00

Storage Fees

Yard Storage -	Up to 39'	\$175.00 per month (2 month minimum)
	40' and over	\$200.00 per month
	Beams over 20'	\$295.00 per month

Do It Yourself Storage \$25.00 per day (includes haul and launch days)

*All self service projects must be approved by management.

Other storage terms

*Storage will be prorated for the week of scheduled launch.

110 Volt electric included in yard rate. Other voltage will be charged on a case by case basis.

Labor Rates

Yard Labor	\$75.00 / hour
Systems, Mechanical, & Electrical	\$95.00 / hour
Finish Paint and Fiberglass	\$100.00 / hour
Ships Carpenter	\$110.00 / hour
HVAC and Refrigeration	\$115.00 / hour
Welding	\$125.00 / hour includes machine
Estimating and Project Management	\$95.00 / hour

One hour minimum billing



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Bottom Paint
Hard or Ablative Paints
Labor Rate per Foot

Up to 39'	\$17.50 / ft.	Per coat / plus materials
40' and over	\$20.00 / ft.	Per coat / plus materials
Catamaran	\$25.00 / ft.	Per coat / plus materials

Standard Paints
Seahawk Sharkskin (hard) or Seahawk AF33 (ablativ)

*Rates vary for more uncommon vessels
 *Prep time for bottom painting is charged at yard labor rates

Hull Maintenance

Compound and Wax	\$25.00 / ft.	plus materials
Wax only	\$20.00 / ft.	plus materials

Catamarans

Compound and Wax	\$33.00 / ft.	plus materials
Wax only	\$28.00 / ft.	plus materials

*Rates subject to change based on surface conditions and size of vessel.

*Pricing does not include stain removal

*Rates do not include materials prep, scaffolding set up / breakdown.

Miscellaneous Fees

Crane w/ Operator \$300.00 / hour (min) additional yard labor (\$75.00 per hour) may be required
 Tool Charges - Hydraulic Prop Puller/Cutlass Remover, Digital Scope, etc. \$100.00 / hour plus labor
 Tool Charges - Fuel Polisher, Vacuum Pump, etc. \$100.00 / hour plus labor
 Coating removal with abrasive blaster \$250.00 / hour + materials and setup
 Scaffolding fee - \$50.00 per day per buck

*Upon request, SPBW will pick up the vessel from your slip.

*Pick Up & Returning vessels to slip - \$100.00

It is the responsibility of the customer to verify if the boat has been tied up to their specifications

Terms

*A 2% Environmental Fee will be added to all invoices.

*A 5.3% Virginia Sales Tax will be applied to all parts and materials.

*No Subcontractors on site without prior written approval.

*All bills are due when services are rendered and must be paid prior to departure.

***Rates are subject to change without notice.**